

# Gabriele Ballicu

## Curriculum Vitae

University of Cagliari (UniCa), Department of Economics and Business Sciences  
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Born: September 29, 1996 — Cagliari, Italy

Nationality: Italian

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## Current position

- 2021-present *Ph.D. Candidate*, University of Cagliari, Italy
- 2021-present *Member*, BERG (Behavioural Economics Research Group), University of Cagliari, Italy
- 2021-present *Member*, CRENoS (Centro Ricerche Economiche Nord Sud), University of Cagliari, Italy

## Education

- 2023 Summer School in Experiments & Behavioral Economics in Soletto, CIMEO (Sapienza University of Rome), Italy
- 2023 Summer School in Experimental Economics, PSE (Paris School of Economics), France
- 2021 MSc in Economics, Finance, and Public Policy (with highest honors), University of Cagliari, Italy
- 2018 BA in Philosophy (with highest honors), University of Cagliari, Italy

## Other position and Visiting research activities

- 2022-2023 *Visiting Ph.D. Student*, University of Köln, Germany
- 2021 *External Author*, NIESR (National Institute of Economic and Social Research of London), UK

## Areas of specialisation

Experimental Economics; Behavioral Economics; Decision Making; Field Experiment.

## Grants, honours & awards

- 2023 Merit scholarships for best graduates (Academic year 2020/2021, UniCa),  
Ranking: First place (MSc in Economics, Finance, and Public Policy) - € 1.000
- 2021 Ph.D. scholarship funded by the Department of Economics and Business Sciences  
Ranking: First place (Ph.D. in Economics and Business Sciences)
- 2021 Awards for enrollment in two-year master's degree courses (Academic year 2019/2020, UniCa),  
Ranking: First place (MSc in Economics, Finance, and Public Policy) - € 1.500
- 2019 Merit scholarships for best graduates (Academic year 2017/2018, UniCa),  
Ranking: First place (BA in Philosophy) - € 1.000

## Publications

- 2022 Ballicu, G., Aznar, A. R., Robinson, C., & Tong, M. (2022). International Trade, FDI and Productivity. *Covid-19 and Productivity*, 47.
- 2022 Ballicu, G., Aznar, A. R., Robinson, C., & Tong, M. (2022). Digital Divide and Technology Adoption in Covid Times. *Covid-19 and Productivity*, 71.

## Work in progress

- Which nudge is better to use? BOTTOM, a review of nudging frameworks
- What motives increase blood donation? A field experiment with framing messages (with Vittorio Pelligra)
- Altruistic excuse to risk: an experiment on prosocial risk-taking (with Federico Atzori and Vittorio Pelligra)
- The effect of culture and environment on cooperation and trust: a survey experiment on the Italian North-South divide (with Valeria Concas and Vittorio Pelligra)
- The dynamics of incentives: a field experiment in gyms with conditional incentives (with Vittorio Pelligra)

## Teaching

- 2024 TA, Econometrics (undergraduate course), University of Cagliari, Italy
- 2023 TA, Econometric Methods (graduate course), University of Cagliari, Italy
- 2022 TA, Welfare State, Regulation, and Environmental Policies (graduate course), University of Cagliari, Italy

## Computer skills

- Stata, R, LimeSurvey, z-Tree, oTree, Matlab, Python, LaTeX, Microsoft Office
- 2024 Programming Economic Experiments with z-Tree, University of Konstanz, Germany
- 2022 oTree Course, Nuffield Centre for Experimental Social Sciences (University of Oxford), UK

## Conferences and Workshops

### AS PRESENTER

- 2024 February 1-2; 13<sup>th</sup> SEET workshop (Southern Europe Experimental Team's Meeting) - University of Málaga, Spain
- 2024 January 9; 11<sup>th</sup> meeting of the BEEN (Behavioral and Experimental Economics Network) - University of Bologna, Italy
- 2023 October 4; Lab mEEttings TiSEM - Tilburg University, Netherlands
- 2023 July 22-23; Workshop on Experimetrics & Behavioral Economics in Soletto - CIMEO (Sapienza University of Rome), Italy
- 2023 May 25-26; ASFEE 2023 13<sup>th</sup> Conference of the French Experimental Economics Association in Montpellier - University of Montpellier, France

### AS AUDITOR

- 2023 December 14-15; 23<sup>th</sup> Brucchi-Luchino Labor Economics Workshop - University of Cagliari, Italy
- 2022 August 31 - September 3; European ESA (Economic Science Association) Meeting in Bologna - University of Bologna, Italy
- 2022 June 25; "Antonio Pigliaru" Workshop on Social Norms & Cultural Codes - University of Cagliari, Italy
- 2022 June 22-24; CIMEO Pre-workshop and Workshop in Experimental Economics - Sapienza University of Rome, Italy

## Peer reviewing

Journal of Economic Behavior and Organization