

Gabriele Ballicu

Curriculum Vitae

University of Cagliari (UniCa), Department of Economics and Business Sciences
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Born: September 29, 1996 — Cagliari, Italy

Nationality: Italian

Current position

- 2021-present *Ph.D. Candidate*, University of Cagliari, Italy
- 2021-present *Member*, BERG (Behavioural Economics Research Group), University of Cagliari, Italy
- 2021-present *Member*, CRENoS (Centro Ricerche Economiche Nord Sud), University of Cagliari, Italy

Education

- 2024 Summer School in Experimental and Behavioral Economics by European Economic Review, University of Crete, Greece
- 2024 The Chicago School in Experimental Economics, University of Chicago, USA (online)
- 2024 Summer School in Cognitive Foundations of Decision-Making, University Mohammed VI Polytechnic, Morocco
- 2024 Summer School of Computational and Experimental Economics, Universitat Pompeu Fabra, Spain
- 2023 Summer School in Experimentics & Behavioral Economics in Soletto, CIMEO (Sapienza University of Rome), Italy
- 2023 Summer School in Experimental Economics, Paris School of Economics, France
- 2021 MSc in Economics, Finance, and Public Policy (with highest honors), University of Cagliari, Italy
- 2018 BA in Philosophy (with highest honors), University of Cagliari, Italy

Other position and Visiting research activities

- 2022-2023 *Visiting Ph.D. Student*, University of Köln, Germany
- 2021 *External Author*, NIESR (National Institute of Economic and Social Research of London), UK

Areas of specialisation

Experimental and Behavioral Economics; Field Experiment Prosocial Behavior; Decision Making.

Grants, honours & awards

- 2023 Merit scholarships for best graduates (Academic year 2020/2021, UniCa),
Ranking: First place (MSc in Economics, Finance, and Public Policy) - € 1.000
- 2021 Ph.D. scholarship funded by the Department of Economics and Business Sciences
Ranking: First place (Ph.D. in Economics and Business Sciences)
- 2021 Awards for enrollment in two-year master's degree courses (Academic year 2019/2020, UniCa),
Ranking: First place (MSc in Economics, Finance, and Public Policy) - € 1.500
- 2019 Merit scholarships for best graduates (Academic year 2017/2018, UniCa),
Ranking: First place (BA in Philosophy) - € 1.000

Publications

- 2022 Ballicu, G., Aznar, A. R., Robinson, C., & Tong, M. (2022). International Trade, FDI and Productivity. *Covid-19 and Productivity*, 47.
- 2022 Ballicu, G., Aznar, A. R., Robinson, C., & Tong, M. (2022). Digital Divide and Technology Adoption in Covid Times. *Covid-19 and Productivity*, 71.

Work in progress

Which nudge is better to use? BOTTOM, a review of nudging frameworks

What motives increase blood donation? A field experiment with framing messages (with Vittorio Pelligra)

Altruistic excuse to risk: an experiment on prosocial risk-taking (with Federico Atzori and Vittorio Pelligra)

The effect of culture and environment on cooperation and trust: a survey experiment on the Italian North-South divide (with Valeria Concas and Vittorio Pelligra)

The dynamics of incentives: a field experiment in gyms with conditional incentives (with Vittorio Pelligra)

Teaching

- 2024-2025 TA, Econometrics (undergraduate course), University of Cagliari, Italy
- 2023-2024 TA, Econometric Methods (graduate course), University of Cagliari, Italy
- 2022 TA, Welfare State, Regulation, and Environmental Policies (graduate course), University of Cagliari, Italy

Computer skills

Stata, R, LimeSurvey, oTree, z-Tree, Matlab, Python, LaTeX, QGIS, Microsoft Office

- 2024 Programming Economic Experiments with z-Tree, University of Konstanz, Germany (online)
2022 oTree Course of Nuffield Centre for Experimental Social Sciences, University of Oxford, UK (online)

Conferences and Workshops

AS PRESENTER

- 2024 November 14-15; XV. Workshop of the dggö committee "Allocation and Distribution" - University of Köln, Germany
2024 September 5-6; AFE Conference (Advances with Field Experiments) - LSE (London School of Economics and Political Science), UK
2024 February 1-2; 13th SEET workshop (Southern Europe Experimental Team's Meeting) - University of Málaga, Spain
2024 January 9; 11th meeting of the BEEN (Behavioral and Experimental Economics Network) - University of Bologna, Italy
2023 October 4; Lab mEEtings TiSEM - Tilburg University, Netherlands
2023 July 22-23; Workshop on Experiments & Behavioral Economics in Soletto - CIMEO (Sapienza University of Rome), Italy
2023 May 25-26; ASFEE 2023 13th Conference of the French Experimental Economics Association in Montpellier - University of Montpellier, France

AS AUDITOR

- 2024 September 16; 12th meeting of the BEEN (Behavioral and Experimental Economics Network) - Università di Torino, Italy
2024 September 12-13; 36th Conference SIEP (Società Italiana di Economia Pubblica) - University of Cagliari, Italy
2024 June 21; II "Antonio Pigliaru" Workshop - University of Cagliari, Italy
2024 June 6-7, Computational and Experimental Economics Workshop - Barcelona School of Economics, Spain
2023 December 14-15; 23th Brucchi-Luchino Labor Economics Workshop - University of Cagliari, Italy
2022 August 31 - September 3; European ESA (Economic Science Association) Meeting in Bologna - University of Bologna, Italy
2022 June 25; "Antonio Pigliaru" Workshop - University of Cagliari, Italy
2022 June 22-24; CIMEO Pre-workshop and Workshop in Experimental Economics - Sapienza University of Rome, Italy

Peer reviewing

Journal of Economic Behavior and Organization